## 1997-99 Performance Progress Report For Quarter Ending June 1999

Agency 103

## **Community, Trade, and Economic Development**

### Mission

CTED is a dynamic, innovative team that provides leadership and support to Washington and its diverse communities to excel as places to live, work, play and do business.

#### Strategy

Foster a greater degree of educational and social proficiency in children from low-income families to help them enter the public school system ready to learn.

### Performance Measure

Number of children receiving comprehensive educational, nutritional, health, and family services provided by the Early Childhood Education and Assistance Program (ECEAP).

	Fiscal Year 1998								
<b>Output</b> Estimate	Quarter 1	Quarter 2	Quarter 3	<b>Quarter 4</b> 8,400	Quarter 5	Quarter 6	Quarter 7	<b>Quarter 8</b> 8,400	
Actual				7,937				8,140	
Date Measured				6/30/98				6/30/99	

#### Strategy

Assist small and medium sized companies to increase trade to targeted foreign markets for key Washington products.

#### **Performance** Measure

Dollar value of export sales (in millions) resulting from International Trade program activities.

	Fiscal Year 1998 —				Fiscal Year 1999			
Outcome Estimate	Quarter 1	Quarter 2	Quarter 3	<b>Quarter 4</b> \$125	Quarter 5	Quarter 6	Quarter 7	<b>Quarter 8</b> \$130
Actual				\$125				\$155
Date Measured				6/30/98				6/30/99

## Measure

Performance Number of business clients served.

	Fiscal Year 1998				————— Fiscal Year 1999 ——————			
<b>Output</b> Estimate	Quarter 1	Quarter 2	Quarter 3	<b>Quarter 4</b> 1,150	Quarter 5	Quarter 6	Quarter 7	<b>Quarter 8</b> 1,200
Actual				1,150				2,700
Date Measured				6/30/98				6/30/99

Performance Amount of export sales dollars generated per International Trade program dollar spent.

Measure

Page: 1

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		Fiscal `	Year 1998		Fiscal Year 1999 —			
Efficiency Estimate	Quarter 1	Quarter 2	Quarter 3	<b>Quarter 4</b> \$51	Quarter 5	Quarter 6	Quarter 7	<b>Quarter 8</b> \$53
Actual				\$57				\$62
Date Measured				6/30/98				6/30/99